WORK WITH PLYMOUTH UNIVERSITY THROUGH ENTERPRISE SOLUTIONS

Speak to our team: 0800 052 5600 | enterprisesolutions@plymouth.ac.uk
Part of the GAIN network, Enterprise Solutions is your gateway to accessing Plymouth University’s expertise, talent and facilities. Our aim is to give you the support you need, when you need it.

This brochure provides just a snapshot of the support and services Plymouth University can offer to businesses. If you would like to discuss opportunities for collaboration, consultancy or have a specific question about how you can work with us, please get in touch through our freephone number or dedicated email.

That’s not all - you can also sign up to the GAIN digital exchange to start benefiting from a range of business tools.

www.gaininbusiness.com

The Growth Acceleration and Investment Network (GAIN) is your route to business growth which aims to:

- accelerate growth in high quality businesses and ideas to create wealth and jobs in the South West Peninsula
- stimulate business engagement with higher education
- create opportunities for students and graduates through business engagement and enterprise
- provide leadership, research, knowledge transfer, and strategic engagement on issues of innovation, R&D and enterprise.
CONSULTANCY, CONTRACT AND COLLABORATIVE RESEARCH

With an international reputation for the quality of our research in many diverse fields across the sciences, arts and humanities, Plymouth University is one of the leading research universities in the South West. To find out how your business can tap into our academic and technical expertise in our research institutes, contact Enterprise Solutions. If you need social, economic or market research to inform your strategy, our SERIO team can help.

KNOWLEDGE TRANSFERSHIP PARTNERSHIPS

You could get funding from Innovate UK to improve your business by working with Plymouth University and a graduate to undertake a challenging project for your business. With over 30 years’ experience, Plymouth University is one of the South West’s leading providers of KTPs.

INTELLECTUAL CAPITAL

This topic is of paramount importance when embarking on a commercial venture, particularly when in collaboration with Plymouth University. Essentially, it is the ability to recognise, capture and protect the intellectual value of the commercial venture. The University has an open resource for all - www.plymouth.ac.uk/intellectual-property, which provides more detail on the subject and information on how we mutually manage the process.

Solve your business problems by working with the brightest minds and freshest talent. Through Plymouth University, you can access the knowledge of world-leading academics, as well as technical specialist staff and talented students and graduates.

“Having a dedicated energy engineer through our KTP with Plymouth University has been tremendously beneficial and has resulted in a cost saving of more than £870,000 and a reduction in CO2 emission of 3,218 tonnes.”

David Slade,
Becton Dickinson UK Limited

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Our dedicated Careers & Employability team can help you recruit a Plymouth graduate. Why not consider taking a student on placement, summer or part-time job so that you can get ahead of the competition in identifying talent? Simply put, placements are when a student spends up to a year working in your company in a role which relates to their degree programme.

We offer a variety of services for employers including financial support for companies looking to recruit a Plymouth University graduate through our Jobshop Programme.

“I would like to thank you for the service you have provided in helping me to find the right person for our vacancy. The applicants were of a high standard and it was difficult to choose between them. Also thanks for providing the interview room, that worked very well with the introductions by your staff.”

Martin Gill, Property Search Group

Speak to our dedicated team about advertising the following opportunities.

- Part time jobs
- Internships
- Placements
- Graduate positions

To find out more about these and other activities such as presentations, competitions you can get involved with please view the following webpage:

www.plymouth.ac.uk/student-life/your-studies/academic-services/careers-and-employability/employer-opportunities
Bridge the gap between research and development by accessing specialist facilities and equipment including ISO9001 accredited labs.

We offer a bespoke service supported by technical specialists with expertise in areas including mechanical engineering, materials characterisation, geology and biomedical.

“Working with Plymouth University’s DesignFlow team has not only given us a deeper understanding of why and how our blade form affects performance but, crucially, demonstrates to our clients our key commitment to using cutting edge research and development tools to continuously improve our products.”

David Duncan, Teignbridge Propellers

“An excellent relationship now exists between Pipex px® and Plymouth University, and this will be nurtured in the future by further joint collaboration in research, staff/student visits and student projects. This will enhance the student experience and enable continued staff development.”

Matt Hewstone, Pipex px ®

“The testing at Plymouth University exceeded our expectations and was a fantastic investment. It would have taken us months to carry out this testing in the ocean, so it has saved us time and money and we’ve been able to get our products out there much more quickly.”

Clay Builder, NautiBuoy Marine

“We use the scanning electron microscope to hone the design of our tiny spot size converter structures with dimensions and features well below the sub-micron level. This allows us to analyse the precise quality of our fabrication, leading to improved performance. PEMC is like an outsourced lab for our company”

Bob Musk, BB Photonics Ltd

FACILITIES, EQUIPMENT AND UNIVERSITY SPACE

ADVANCED COMPOSITES MANUFACTURING CENTRE

COASTAL OCEAN AND SEDIMENT TRANSPORT (COAST) LABORATORY

PLYMOUTH ELECTRON MICROSCOPY CENTRE (PEMC)
FORMATION ZONE
Available on our main Plymouth campus and at each of the three Innovation Centres in Cornwall, Formation Zone is perfect if you have a business idea you’d like to develop in a supportive and collaborative environment.

ONE STOP IDEAS SHOP
Find confidential guidance on protecting and developing your business ideas or product from our expert panel. These events are held regularly in Plymouth and Cornwall.

CORNWALL INNOVATION
Our three award-winning business acceleration facilities offer state-of-the-art office space, tailored business support, knowledge base connections and a collaborative community for businesses who want to innovate and grow.

ENTERPRISE, INNOVATION AND GROWTH
Accelerate your business idea or start up with award-winning dedicated support and expert advice. If you’re a growing business, we’ve got the facilities, equipment, knowledge and talent to help you innovate and accelerate.

“For any start up business we would highly recommend Formation Zone as a place to start, as not only do you get their advice and support, but you also get the excitement of running your business in a truly professional environment.”

Paul Bird, Elixel Ltd

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The GAIN digital exchange provides easy access to the support, tools and finance your business needs to grow. Registering with the site is free and simple, and members have access to a host of exclusive tools.

**GOT A BURNING BUSINESS QUESTION?**
Benefit from the experience of others on the GAIN Connect forum – practical, realistic advice that just can’t be found elsewhere.

**SEEKING FINANCE FOR YOUR BUSINESS OR PROJECT?**
Access the GAIN GrantFinder – our fast, comprehensive finance search engine. Our FinanceFinder will help you navigate the whole range of traditional and alternative finance options to find what’s right for you.

**NEED SUPPORT, ADVICE OR INSPIRATION?**
Tailored business news, events and how-to guides delivered direct to your GAIN homepage - [www.gaininbusiness.com](http://www.gaininbusiness.com)

This publication went to print January 2016. Every effort has been made to ensure the accuracy of the information in this publication. However, as our courses and services are regularly reviewed and updated, some details may change. The University is committed to the promotion of equality and diversity. If you require this publication in an alternative format, please contact us on the number above.